Spotlight on Open Contracting
Procurement transparency
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OPEN
CONTRACTING
PARTNERSHIP

OCP working in 30+ countries on using open government & open data to transform public contracting

Highlighted impact

Fight for life: how Ukraine is fixing medical procurement and serving patients better

Colombia: Open for business

Progress around the world

BLOG

Makueni: the small county leading action on open procurement in Kenya

12 JAN 2021
OPEN CONTRACTING

> Read

BLOG

How COVID-19 and collective intelligence transformed procurement risks into opportunities for transparency in Ecuador

20 DEC 2020
OPEN CONTRACTING

> Read

BLOG

Women win one in four contracts in the Dominican Republic thanks to inclusive procurement reforms

23 SEP 2020
OPEN CONTRACTING

> Read
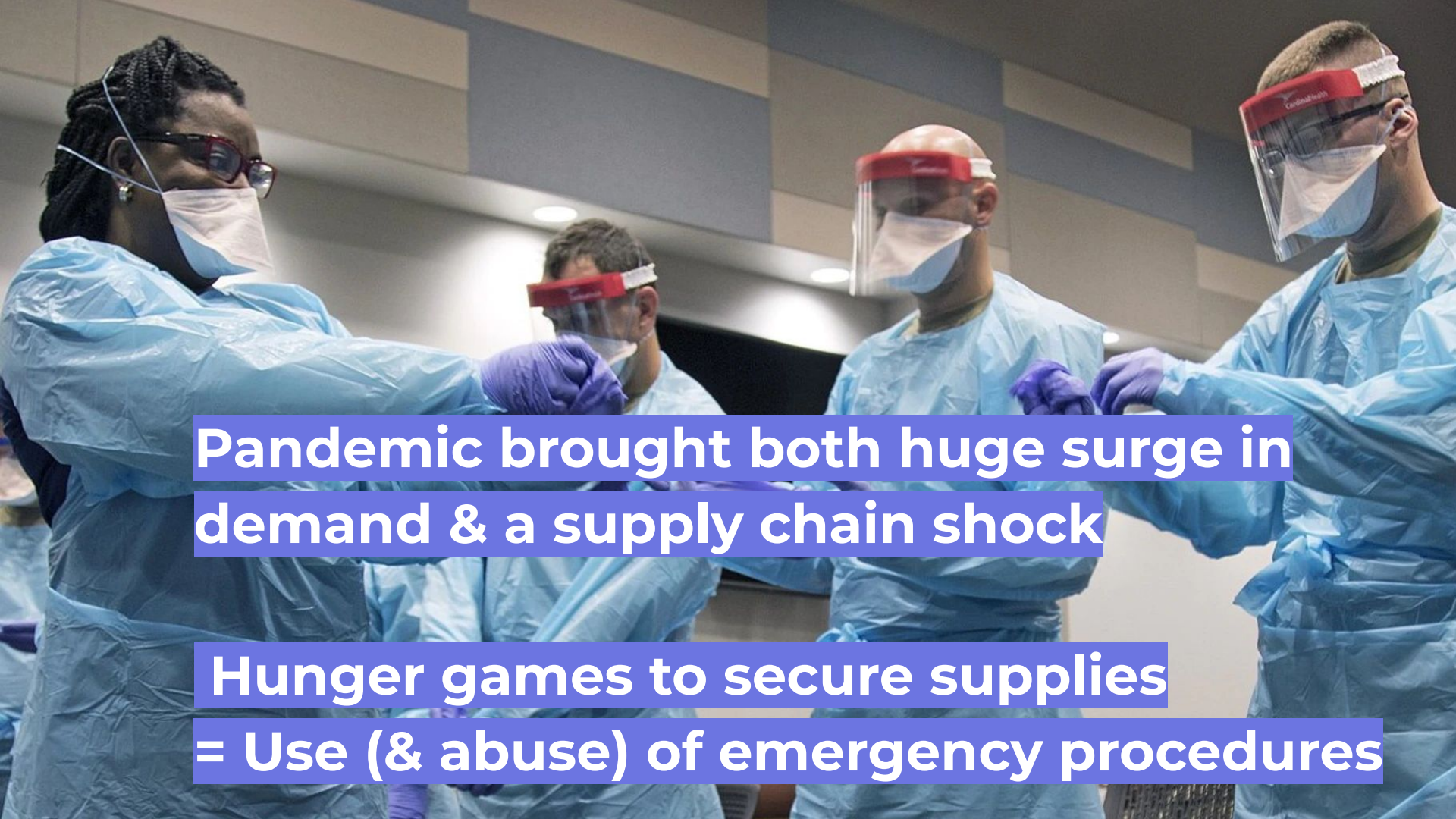
#1 GOVERNMENT CORRUPTION RISK

57% FOREIGN BRIBERY CASES
FOR PUBLIC CONTRACTS

40% SPENDING, SIGN OFF &
APPROVAL UNDEFINED
(OECD 2012)

Pandemic brought both huge surge in demand & a supply chain shock

Hunger games to secure supplies
= Use (& abuse) of emergency procedures

Open contracting delivers results

- **Ecuador:** more than **8,000 emergency procedures** worth a total of **$247 million** are available, and **24,000 officials have been trained** in emergency procurement

- **Ukraine:** over **$2bn** saved, **thousands of new businesses** entered the supply chain, and **perceptions of corruption have halved**.

- **Colombia**: improved **700,000+ school meals a day** for Bogota's schoolchildren, breaking up a price-fixing scheme providing poor service at high prices.

Procurement pros embrace open contracting

- *"When you don't know what to do, you must do the right thing. What was good for the country was that there be open data."* **Silvana Vallejo, director of SERCOP, Ecuador**

- *"Rather than trying to seize as much control as possible, the only way to address such a situation is to build a stakeholder coalition around open and clear contracting data."* **Vasyl Zadvornyy, Chief Executive Officer, State-owned enterprise ProZorro, Ukraine**

- *"Open data helped raise certain red flags, such as the need to diversify supply chains. It also re-informed what we've been saying for years, how important it is to educate our public buyers."* **Laura Kuoraitė, senior advisor, procurement agency, Lithuania**

5 best practices for procurement transparency

1. Open data-driven monitoring is game-changing for public procurement

DATA

ARRANGED

SORTED

PRESENTED VISUALLY

2. Fighting corruption happens across the full procurement cycle

Planning	➡	Tender	➡	Award	➡	Contract	➡	Implementation

- Key planning documents not provided

- Non-public bid opening
- Short notice to bidders
- Vague description of supply terms

- High number of contract awards to one bidder
- Bidder that has never bid previously wins tender
- Supplier address
  - P.O.Box
  - Similarities btw suppliers

- Large difference between contract award and final contract amount
- Supplier receives multiple single source contracts
- Final price is higher than industry average

- Change orders issued after contract award on line item requirements
- Change orders to increase price substantially (or multiple by a smaller amount)
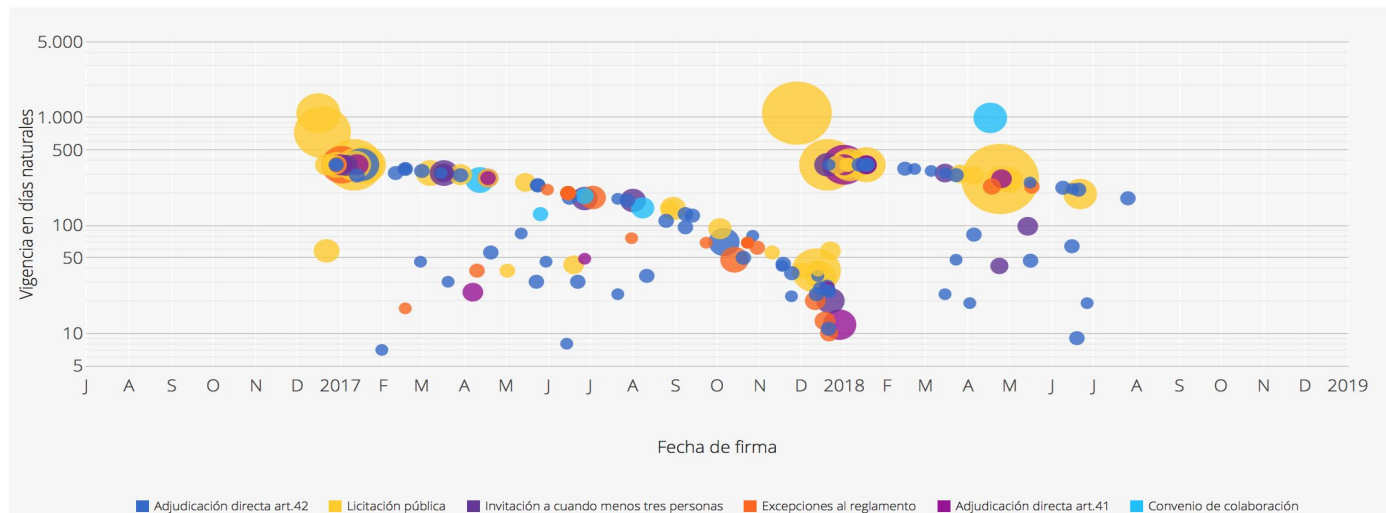- Payment without delivery of service

Full methodology with 150 procurement red flags:

www.open-contracting.org/resources/red-flags-integrity-giving-green-light-open-data-solutions/

3. Proactive, timely disclosure creates highly valuable insights for government

Contrataciones en el tiempo (histórico)

Visualiza las contrataciones por procedimiento, vigencia, fecha de firma y monto.
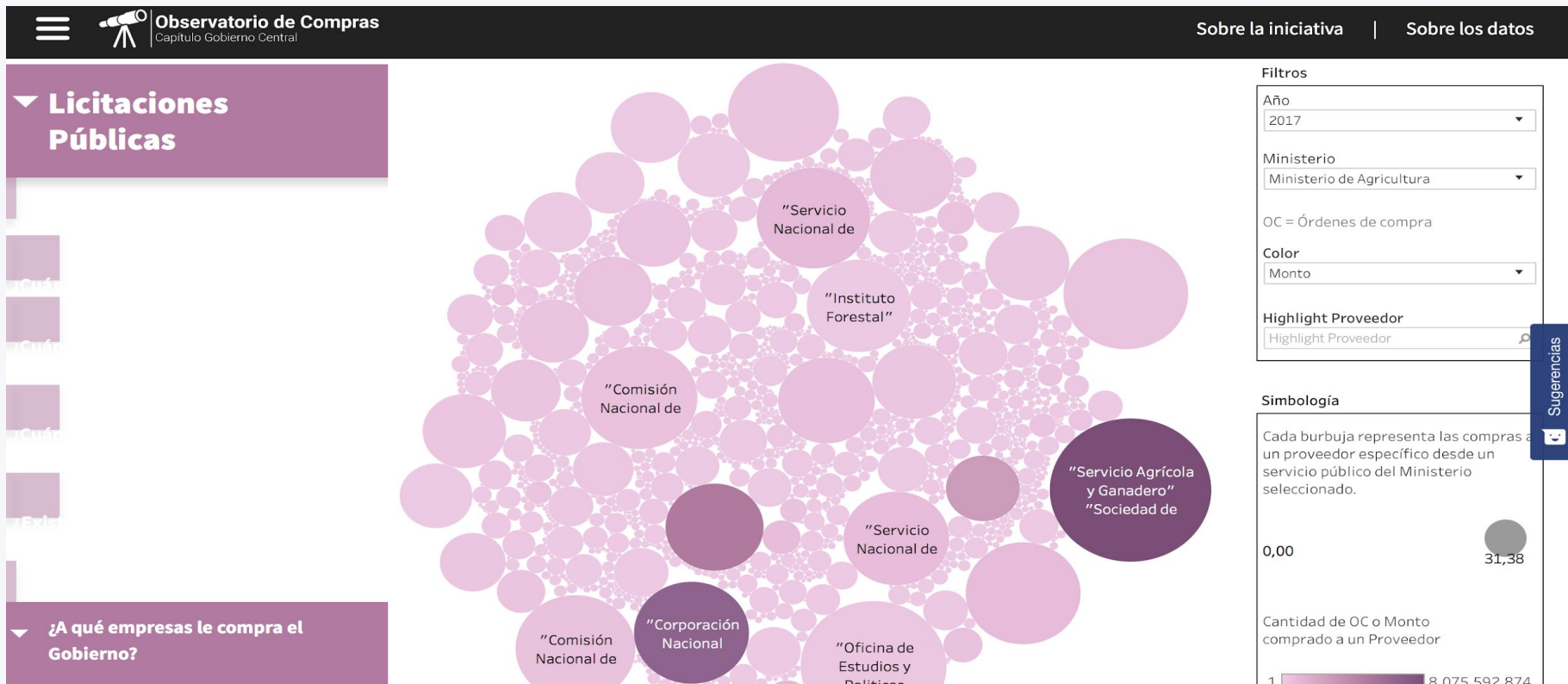
| **MEXICO** | VISUALIZES CONTRACTS BY TYPE, TIME FRAME, DATE SIGNED, AMOUNT | http://contratacionesabiertas.inai.org.mx/contratacionesabiertas/contratos/ |

4. Multistakeholder engagement strengthens monitoring & market competition

CHILE: TOOL TO EXPLORE RELATION BETWEEN CONTRACTS AND COMPANIES [http://compras.observatoriofiscal.cl]

5. Linking open contracting data to other data sources improves broader anticorruption efforts

Beneficial ownership & company data

Land registry data

Natural resource data

Open Contracting & UNGASS

How UNGASS can use the power of open contracting to prevent corruption

1. Ensure the game-changing principle of open data & data-driven monitoring in procurement is a clear ask in the political declaration

2. Member state commitments to monitoring outcomes from public procurement

3. Mandate expert group to update UNODC guidance to reflect latest in tech, data & digital

Thank you!

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